

International Conference

« Public-Private Partnerships, Competition and Institutions »

Paris, December 7th & 8th, 2007

Organized by the **SPOC** (Public Services, Organization and Contracts) working group, regrouping researchers from university Paris South and Paris 1 Panthéon-Sorbonne



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Speakers include: Antonio ESTACHE (World Bank & Ecares), Claude MÉNARD (University of Paris 1), Stéphane STRAUB (U. of Edinburgh), Steven TADELIS (University of Berkeley).

This conference will be held at the University Paris Sorbonne, subway station Cluny-Sorbonne or RER station Luxembourg.



Cost: 100 € including the two days conference, lunches and Friday night dinner as well as conference material.

Registration: No later than December 2nd – a formal invitation will be sent for participants to be able to enter in the Sorbonne.

Venue: 17 rue Sorbonne, 75005 Paris.

The expected maximum number of participants is 100. Please book early to avoid disappointment (web site: <http://atom.univ-paris1.fr/spoc>; Contact information: stephane.saussier@u-psud.fr and carine.staropoli@univ-paris1.fr).

Registration form on line: <https://symposium.univ-paris1.fr/spoc>

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Updated information can be found at: <http://atom.univ-paris1.fr/spoc>

PROGRAM

December 7th
Amphitheater LIARD

08h45–9h00
Opening session

Keynote 1

9h00 – 10h00 Steven TADELIS (U. of California Berkeley)

*“Bidding for Incomplete Contracts: An Empirical Analysis of
Adaptation Costs”*

10h00 – 11h00

Session 1

10h – 10h20 Dakshina G. DE SILVA (Texas Tech. University)
*“The Effect of Information on the Bidding and Survival of
Entrants in Procurement Auctions”*

10h20 – 10h40 Thomas D. JEITSCHKO (Michigan State University)
*“Optimal Bidding Behavior under Common and Private
Values in Auctions with an Unknown Number of Rivals due to
Endogeneous Entry”*

10h40-11h00 General discussion

11h00–11h30
Coffee Break at the Sorbonne, “Salle des Autorités”

Session 2

- 11h30 – 11h50 Eshien CHONG (ADIS – Univ. Paris South)
“Multi-Contract and Relational Contracting in Public Private Partnerships”
- 11h50–12h10 Jon STERN (Centre for Competition and Regulatory Policy, City University, London)
“Institutional Underpinnings of Trustworthiness in Infrastructure Contracts”
- 12h10 – 12h30 General discussion

12h30–14h00

Lunch at the Sorbonne, “Salle des Autorités”

Keynote 2

- 14h00 – 15h00 Antonio ESTACHE (World Bank & Ecares)

“Multidimensionality and Renegotiation: Evidence from Transport-Sector PPP Transactions in Latin America”

15h00 – 16h00

Session 3

- 15h00 – 15h20 Laure ATHIAS (Atom – Univ. Paris I)
“Political Accountability, Incentives, and Contractual Design of Public Private Partnerships: Demand or Availability Risk?”
- 15h20 – 15h40 Ricardo GONÇALVES (Universidade Catolica Portuguesa)
“Maintenance Incentives in Highway Concession Contracts”
- 15h40 – 16h00 General discussion

16h00–16h30

Coffee Break at the Sorbonne, “Salle des Autorités”

16h30 – 17h30

Session 4

16h30 – 16h50

Stéphane JACOBZONE (OCDE)

“Public-Private Partnerships: in Pursuit of Risk Sharing and Value-for-money”

16h50–17h10

Frédéric BLANC-BRUDE (King’s College London)

“The Risk-Averse State: The Portfolio Benefits and the Cost of Risk Transfer in PPPs. Evidence from the Transfer of Construction Risk in the European Road Sector”

17h10 – 17h30

General discussion

17h30 – 19h00

Round Table:

Are Public Private Partnerships Compatible with Competition?

- **François BERGÈRE (Secrétaire Général de la Mapp)**
 - **Claude MARTINAND (Président de l’Institut de la Gestion Délégée) – TBC -**
 - **Vincent PIRON (Directeur de la Stratégie – Vinci Concession)**
 - **Antonio ESTACHE (World Bank) – TBC –**
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19h00–21h00

Dinner at the Sorbonne, “Salle des Autorités”

December 8th
Amphitheater BACHELARD

Keynote 3

9h00 – 10h00 **Keynote Speaker: Claude MÉNARD (Atom, U. Paris 1)**
“Is PPP Obsolete?”

10h00 – 11h00 **Session 1**

10h – 10h20 **Benjamin BENTAL (University of Haifa)**
“Organizational Structure: Monitoring vs. Credibility”

10h20 – 10h40 **Paolo BALDUZZI (University of Milan-Bicocca)**
“In medio stat virtus? Models of Public-Private Partnerships for the Provision of Goods”

10h40 – 11h00 **General discussion**

11h00–11h30
Coffee at the Panthéon “Appartement Décanal”

11h30 – 12h30 **Session 2**

11h30 – 11h50 **Margaret HANSON (INSEAD)**
“Public Private Partners – the Role of Business in Responding to the Global Demand for Safe Drinking Water”

11h50–12h10 **Jean-Michel OUDOT (Atom – Univ. of Paris I)**
“Renegotiation of Defense Procurement Contracts”

12h10 – 12h30 **General discussion**

12h30–14h00
Lunch at the Panthéon “Appartement Décanal”

Keynote 4

14h00 – 15h00 **Stéphane STRAUB (U. of Edinburgh)**
“Institutional Determinants of PPPs Performances”

15h00 – 16h00

Session 3

15h00 – 15h20

Frederic BOEHM (Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) GmbH)
“Anti-Corruption Strategies as Safeguard for Public Service Sector Reforms”

15h20 – 15h40

Ariane LAMBERT MOGILIANSKY (Paris School of Economics)
“Public Markets Tailored for the Cartel - Favoritism in Procurement Auctions”

15h40 – 16h00

General discussion

16h00 – 17h00

Session 4

16h00 – 16h20

Nicola DONI (Univ. of Firenze)
“A Comparison of Alternative Procedures for the Selection of the Private Partner in PPP Projects”

16h20–16h40

Frédéric MARTY (CNRS & OFCE)
“Partnership Contracts and Information Asymmetries: from Competition for the Contract to Competition within the Contract?”

16h40 – 17h00

General discussion

END OF THE CONFERENCE

17h00-18h00

Cocktail at the Panthéon “Appartement Décanal”

Main Sponsor:



Support from the following institutions is also gratefully acknowledged:

